

DAN AND GINA'S MARKET MUSE

JUNE

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DAN FOWLDS:

651-428-7162

grandrealty1@yahoo.com

www.danfowlds.com

GINA FRUNCILLO:

651-470-8983

ginafruncillo@gmail.com

www.ginafruncillo.com



GRAND REALTY

INVESTOR TIP:

When considering the purchase of an investment property, be sure to figure in costs related to City Code Compliance requirements, registered vacant buildings, Truth in Sale of Housing reports and other potential government requirements. Contact Dan or Gina for more info about real estate investment property.

TIMING IS IMPORTANT!

Are you considering selling? Whether the market is "down" or "up", homes tend to sell better in the warmer months. And if your home has exterior features that you'd like to show off - such as a beautiful flower garden, charming porch, water feature, etc. - you want to be sure and get maximum market exposure when those features are not lost under the snow!



Whether you're looking to sell or staying put, check out our website for more ideas on improving your curb appeal.

"Empty pockets never held anyone back. Only empty heads and empty hearts can do that."

-Norman Vincent Peale

SURPRISE DROP IN MORTGAGE RATES

Rumors have been floating around for months about interest rates rising. Instead, rates have dropped and are expected to stay low into the summer! The Wall Street Journal suggested recently that financial turmoil in Europe has provided this opportunity for American home buyers, as international money seeking a 'safe haven' is flowing into the US and pushing domestic mortgage rates down to their lowest levels this year. If you've been considering purchasing a home or refinancing an existing mortgage - the time is right!